

List of Companies for the Campus Interview

Sr. No	Name of the Company	Specialization
1	Infosys Ltd	All Specialization
2	Atos Syntel Ltd	Finance
3	Eclerx Services Ltd	Finance
4	Just Dial Ltd	Marketing
5	Arthur J Gallagher	Finance
6	WNS Global Services P Ltd	Finance
7	Jyoti International Foods Private Limited (JIFPL)	Finance, HR , OPS, Marketing
8	Swaftech Eng P Ltd	Finance, HR , OPS, Marketing
9	Locohelp	Marketing
10	Ecozen Solutions (P) Ltd	HR
11	Flex Ltd	HR, Finance
12	Mungi Engineers Pvt.Ltd	HR
13	Falcon Business Solutions Pvt. Ltd	HR, Marketing
14	e-class education systems pvt. Ltd	Marketing
15	Qualitek Labs Pvt. Ltd.	Marketing , HR
16	Sasha Gifting	HR, Marketing
17	Reinova Biz	HR
18	Ultra Firetech Systems P Ltd	HR
19	Fouryes Technologies P Ltd	Marketing
20	ARS HR Services P Ltd	HR
21	SM Technologies Pvt. Ltd	HR
22	Shivam Cartons Pvt. Ltd.	HR
23	Reinova Biz	HR
24	Hazel Outlook P Ltd	Marketing
25	St. Lorem Hotel	Finance
26	HCSS P Ltd	HR
27	Godrej Properties	Marketing
28	Paranjpe Developers	HR

Winter Campus Interview Statistic Details

Date	Name of the Company	Profile	Winter Internship Profile	No of Students Attended for the Interview Process	No Of Students Shortlisted
22-Nov	Vastyan&Compay	Finance	Account, Finance, Tally, Tax returns, GST, Audit, Day to day Accounts	5	3
22-Nov	Jobsandhi.com	Marketing	Client Interaction , Business Development, Social Media Marketing	2	1
22-Nov	Jobsandhi.com	HR	Job Posting, Screening, Conducting PreliminaryHr Process, Job Portal	4	3
23-Nov	MotilalOswal - Business Partner	Marketing	Client Interaction , Business Development, Cold Calling on Finance Domain	4	3
23-Nov	MotilalOswal - Business Partner	Finance	Financial Profiling	9	6
23-Nov	MotilalOswal - Business Partner	HR	HR Task Coordination	4	2
23-Nov	Falcon Business Solution Pvt Ltd	Marketing	Client Interaction , Business Development, Cold Calling	1	1
23-Nov	Falcon Business Solution Pvt Ltd	HR	Day to Day Hr Activities	4	3

Winter Placement 2017-19

Sr.No	Student Name	Organization Name
1	Mr. Kunal Sonawane	Vastyan&Compay
2	Ms. Ketaki Gaikawad	Vastyan&Compay
3	Ms. Surekha Chavan	Vastyan&Compay
4	Ms. Trupti Kamble	Falcon Business Solutions Pvt. Ltd
5	Ms. Madhuri Shelar	Falcon Business Solutions Pvt. Ltd
6	Ms. Komal Lad	Falcon Business Solutions Pvt. Ltd
7	Ms. Apurva Wathare	Falcon Business Solutions Pvt. Ltd
8	Ms. Sonali Gaikawad	Jobsandhi.com
9	Mr. Suraj Gawade	Jobsandhi.com
10	Ms. Shruti Khole	Motilal Oswal
11	Ms. Adiiti Pawar	Motilal Oswal
12	Ms. Snehal Sawalage	Motilal Oswal
13	Mr. Anurag Chordiya	Motilal Oswal
14	Ms. Prajakta Gaikawad	Yogesh Tanpure& Associates
15	Ms. Yogita Adak	Yogesh Tanpure& Associates
16	Ms. Poonam Rajak	VBS &Compay

Summer Internship Placed students Details

Sr. No	Name of Student	Name of the Company	Specialization	Designation
1	Prajakta Gaikawad	Shrinivas Holdings P Ltd	FINANCE	Finance Intern
2	Kunal Sonawane	Crisil Ltd	FINANCE	Finance Intern
3	Anurag Chordiya	Shrinivas Holdings P Ltd	FINANCE	Finance Intern
4	Azar Mansoori	Concorde Motors Ltd	MARKETING	Marketing Intern (PPO)
5	Rohitkumar Gaikawad	Hazel Outlook P Ltd	MARKETING	Marketing Intern
6	Yogita Adak	Shrinivas Holdings P Ltd	FINANCE	Finance Intern
7	Trupti Kamble	Just Dial Ltd	HRM	HR Intern
8	Ketki Gaikawad	Crisil Ltd	FINANCE	Finance Intern
9	Madhuri Shelar	Probit Technology P Ltd	MARKETING	Marketing Intern
10	Trupti Kokane	The Money Roller India P Ltd	FINANCE	Finance Intern
11	Aparna Wathare	Electro Dip P Ltd	HRM	HR Intern
12	Surekha Chavan	Shrinivas Holdings P Ltd	FINANCE	Finance Intern
13	Shruti Kolhe	Shrinivas Holdings P Ltd	FINANCE	Finance Intern
14	Anirudha Joshi	Industry House/ Locohelp	IT	IT

As per above schedule, Winter Internship interview was organized in IIMS Campus from 22nd November 2018. The objectives of this drive was as follow

The main objective of Winter Internship is to expose the students to actual working environment and enhance their knowledge and skill from what they have learned in the college. Another purpose of this program is to in still the good qualities of integrity, responsibility and self-confidence.

This winter Internship Program will also help students while choosing their specialisation in MBA Course after completing their first year.

Vastayan& Company (Chartered Accountant Firm)



Vastayan& Company is renowned CA firm in PCMC area having client over 500 plus in the industry. It is a professional organization which is located in Pimpri.

Jobsandhi : Recruitment Firm and Job Portal



jobsandhi is a Recruitment Firm and Job Portal , making available jobs to jobseekers.

MotilalOswal



MotilalOswal Securities Limited provides financial services. The Company offers private wealth and asset management, retail broking and distribution, investment banking, private equity, principal strategies, and home finance. MotilalOswal Securities serves customers in India.

Falcon Business Solution Pvt Ltd



Falcon Business Solution Pvt Ltd with its headquarter located in Pune, has a network spread across the major cities in India. Thus providing a single point access to geographically diverse client establishments. Company provides all services under one roof. Company offers integrated Business Solutions customized to the clients' needs at realistic affordable prices.

The company is into facility management and having manpower of 1000 employees across Maharashtra.

Hazel Outlook



Hazel Outlook is renowned industry into Media, Public Relation and Even Management. The company head office is in pune.

Hazel Outlook handles all Major clients of the industry from various sectors.

Wisterial Real Vision P Ltd



Wisteria Real Vision Pvt.Ltd. is the among the top real estate consultant in pune.

Interview Preparatory Sessions

Details are as follow:-

Scheduled the Campus interview for HR Students for Talent Acquisition Position in IIMS Campus:

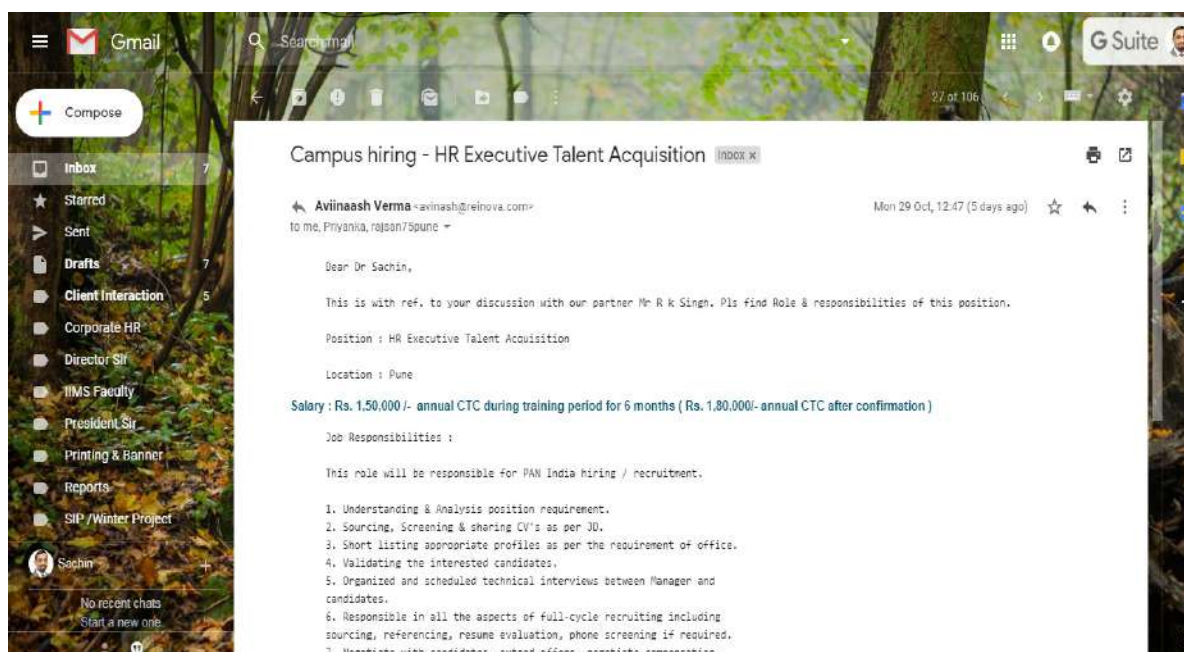
Campus interview was scheduled for the HR Specialisation students for final Placement

Details are as follow:

Position: Talent Acquisition for PAN India

Name of the company: Reinova Biz

Profile of the Company: Company is into Strategic Business Solutions in the areas of Business Life Cycle.



Interview Preparatory Sessions for MBA HR Students

There were Three Girls Candidates who registered for the interview process.

Conducted Interview Preparatory sessions for HR Students with
Dr.MilindMarathe Sir,
Dr.Sabnis Sir.

Conducted Mock interviews.



(MOCK Video Interview with Dr.Sabnis for interview Preparation)



Interview Preparation with Dr. Sabnis

Scheduled conducted the Campus interview for HR Students for Talent Acquisition Position in IIMS Campus.

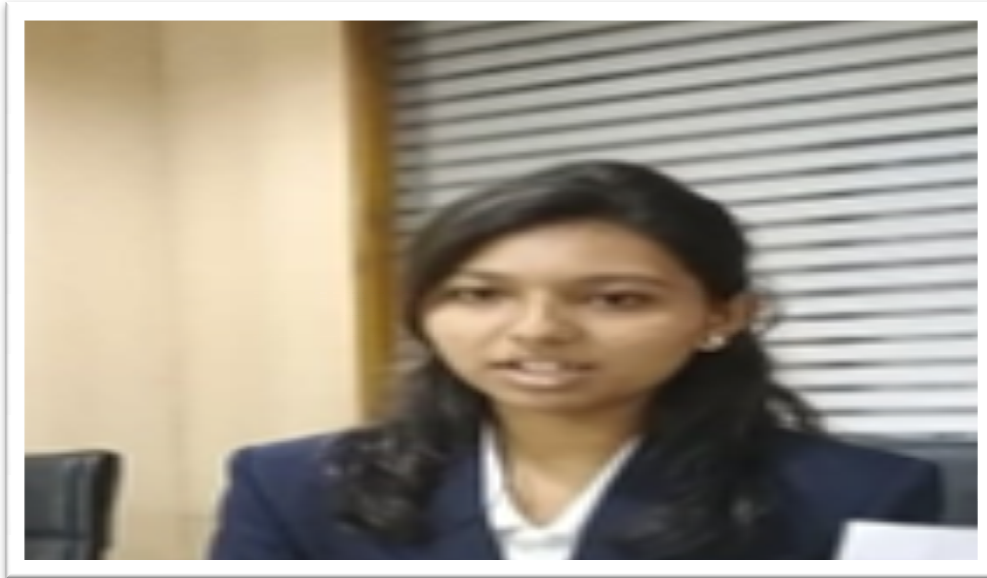


Final Interview through Skype

Due to Less Number of Students I have opted for **video interview process** to save time and efforts of students and client.

Result of the Interview Process: there were three Candidates who appeared for the interview process.

Ms.DeepaliChakroborthy got selected by the Recruiter for the Talent Acquisition Position.



(Communication is in Progress with Candidate and Recruiter).

Students Mapping for MBA Second Year Students for Working & Non-Working Students

I am also working on Student mapping for Second year students under the guidance of Dr.MilindMarathe Sir.

Under this process we have analysed Students interest and their career aspiration. This analysis will help us in planning and executing training and placement activities.

Till date we have analysed 61 Students information. I am in process of analysing and interpreting this information.

Students Mapping for MBA First Year Student for Winter Internship Projects



I am also working on Winter Internship Placement for MBA First Year Students.

This Activity will help in following areas:-

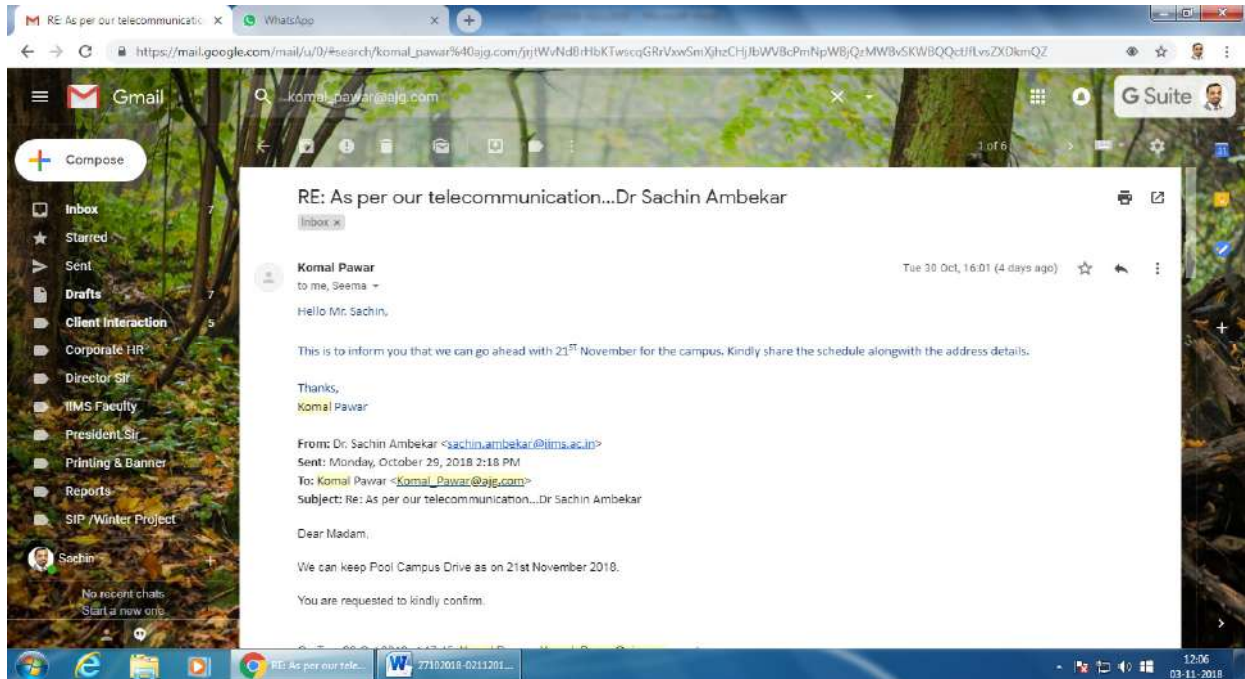
- 1) First year Student will get practical exposure of corporate.
- 2) This will help Student to choose a right Specialisation for MBA.
- 3) Motivate and Boost student's moral and Confidence.
- 4) Students will be more serious about their Studies and Career.
- 5) Better Preparation for Final Placement.

I am in process of scheduling the interview for Winter Project.

Pool Campus Interview of Gallagher Services (MNC in Fortune 500 Company) is scheduled on 21st November 2018 for MBA all Specialisations in IIMS Campus.



Insurance | Risk Management | Consulting



Student Communication: Interacting with First year and Second year students on Regular basis.

Drafting Notices, E mail, Whatsapp message and establishing communication with students.

Counselling, Career Guidance, Motivation, Positive Environment Building about Placement.

Formation of What Sapp Group:

I have created what Sapp group for MBA Second year Students.

57 Students are communicated and involved in this group.

This What Sapp group will help in speedy communication with the students.

- **Academics Work:** Simultaneously I am also participating in Academics Task. I have done Invigilation for Online Exam for one of the subject.

Training & Placement Sessions

I have started conducting preparatory sessions of MBA (Second year) Students.

I am trying for the following areas:

- 1) Bringing Second Years Students for Placement Preparatory Sessions**
- 2) Creating Positive Environment and Attitude amongst the students about placement Process**
- 3) Student preparation from final placement point of view**
- 4) Motivating students for betterment.**
- 5) Improving Soft skill of the students.**

Following Students attend these sessions

1. Suditi Chavan (Marketing)
2. Datta Pawar (Marketing)
3. Rani Jambhulkar (Marketing)
4. Shubham Suryawanshi (Marketing)
5. Deepali Chakraborty (HR)
6. Aishwarya Wayal (HR)
7. Shakuntala Misal (Finance)
8. Neha Langade (Finance)
9. Alisha Sakunde (Finance)

10.Rahul Jadhav (Finance)

etails of the sessions are as follow

Objective of this exercise was:

- To get a sense of students, and to set the tone for the placement Activities
- One to one Interaction with students & establishing Communication with students
- Initiate the student development process
- Design Training Strategy about what areas training is required
- Decisions on Placement Strategies, sector of companies.
- Guiding Students About Placement Activities
- Counselling of the students
- Student involvement & engagement

Session Contents: I have briefed students about placement plan of action and completed interaction on one to one basis. I have completed students mapping process as per the following criteria's:-

- Educational Qualification
- Background-Rural/ Urban
- Attitude
- English Communication Level
- Career Aspirations
- Training Need / Grooming Need Identification
- Counselling / Career Guidance

Observation: After interaction on one to one basis, I have observed that

- Most of the Students are Lack in English Communication
- Confidence Level is very Low
- Lack in Interview techniques
- Lack of seriousness about Career

Outcome of the activity: it was observed that students need to be trained on following areas

- Confidence Building
- English, Soft Skill Training
- Interview Techniques, Group Discussion, Extempore , Aptitude Test, Psychometric Test
- Employability Training
- Mock Interview
- Resume Building
- Positive Attitude Building

Plan of Action: Training sessions will be conducted on regular basis to improve on observations

Self-Introduction

I have conducted session on Self introduction as it is most important part of the interview process. I have tried to train students on following areas

- How to give self-introduction during interview process
- How to talk about family background
- How to use correct words during self-introduction(E.g. Student use incorrect words like MY SMALL SISTER, MY BIG BROTHER , here correct words are My younger/ Youngest Sister, My Elder/Eldest Brother , a proper degree should be used during introduction).
- How to talk about Educational Qualifications
- How to talk about Summer Project,
- How to highlight Strengths & Skills with suitable examples
- Do's & Don'ts for the self-introduction

After this session, **practical exercise was taken** from the students where each student tried to give introduction in English language.

Home Work was given to student for practicing in front of mirror to study the body language and practicing self-introduction.

Interview Preparation

(Interview preparation, Body Language, Dressing Sense, Probable interview Questions & Answers, Do's & Don'ts, Mock Interviews)

Session was conducted on interview preparation which were included following areas

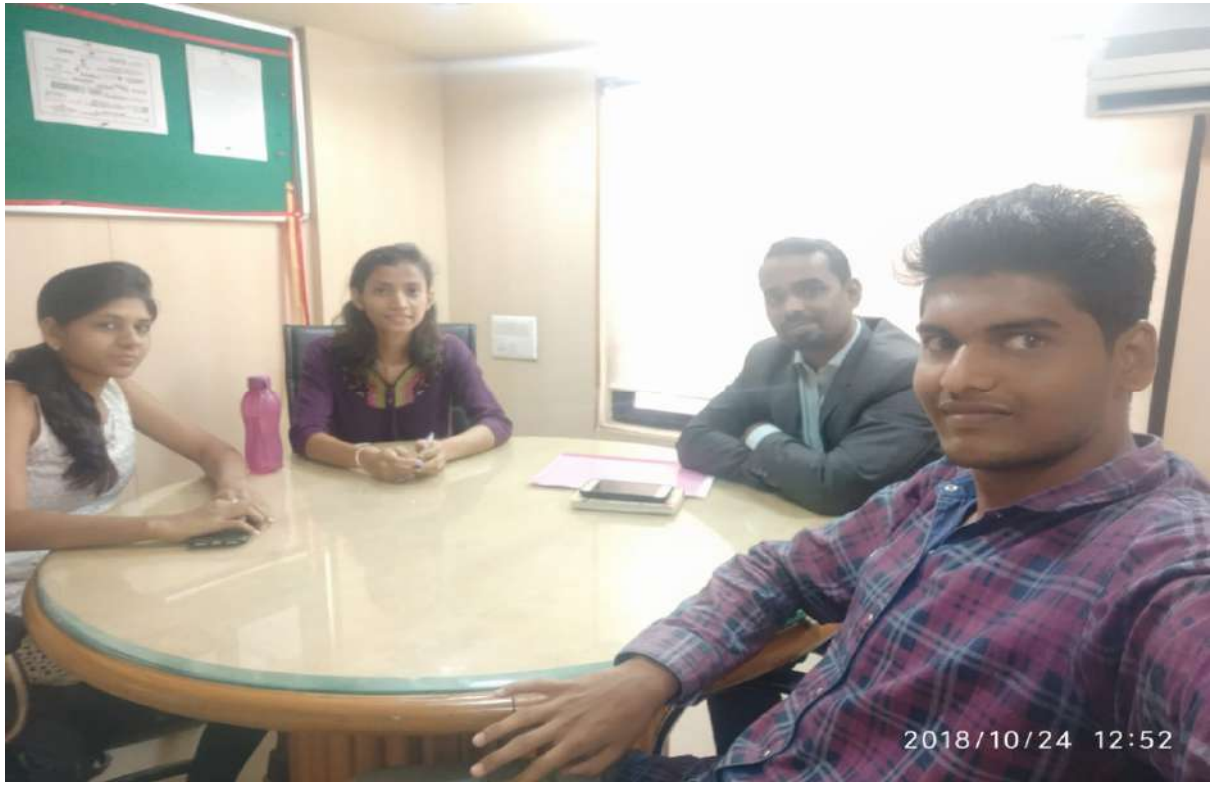
- **Interview preparation:** informed students on interview preparation which includes
Study Job Description and Specification- Research on Company –Try and finding information about company profile –its competitors-Product & Services-Turnover-how to prepare probable interview questions and answer
- **Body Language: - :** informed students on -How to maintain professional and positive body language during the interview process- Eye Contact- Gesture- Posture-how to show sound energy level – how to enter in interview cabin- how to greet-how to pull chair-how to sit on chair- how to maintain ideal body language during interview process
- **Dressing Sense: -:** informed students on -how to wear washed & ironed formal wear/ college uniform- polished shoes-tie knot- Self Hygiene-neat and clean hairstyle - use of deodorant spray etc.
- **Probable interview Questions & Answers:** explained students on what could be the probable questions and how to answers these questions in positive manner- how to handle tricky questions etc.
- **Dos & Don'ts:** Explained students on do's and don'ts that need to be avoided during interview process

Mock Interviews Practice: - After this session, **practical exercise was taken** from the students where each student attended Mock interview.



Mock Interviews Practice

- It was the continued session of previous session.
- Practice was taken from the students where each student attended Mock interviews.
- Feedback was given to students about areas for the improvement.
- The objective of this practice session was to build confidence among the students about interview process.



Resume Building Session in Computer Lab

A practical session was conducted in computer lab.

- Explained students about importance of Resume
- Discussed with students about difference between Bio-Data, Resume & CV
- Informed students about – How to use ideal Resume Template-contents of Resume- how to write-Career Objective, Educational Qualification, Project Details , hobbies & interest areas, personal information & other contents of Resume.
- Explained students on what could be probable question and answer based on resume.
- Do's & Don'ts
- Social Media Link can be added in resume

Practical exercise was taken where each student initiated resume preparation process.



Group Discussion

Session was conducted on Group Discussion

- Explained students about Group Discussion as a selection Round
- Informed students about tricks & Techniques to face GD Successfully.
- Do's & Don'ts during Group Discussion
- Practical Sessions were conducted of Group Discussions

Outcome of the activity: It was observed that initially students were not talking or sharing their views, but after motivating they started speaking.



Campus Placement Photos

















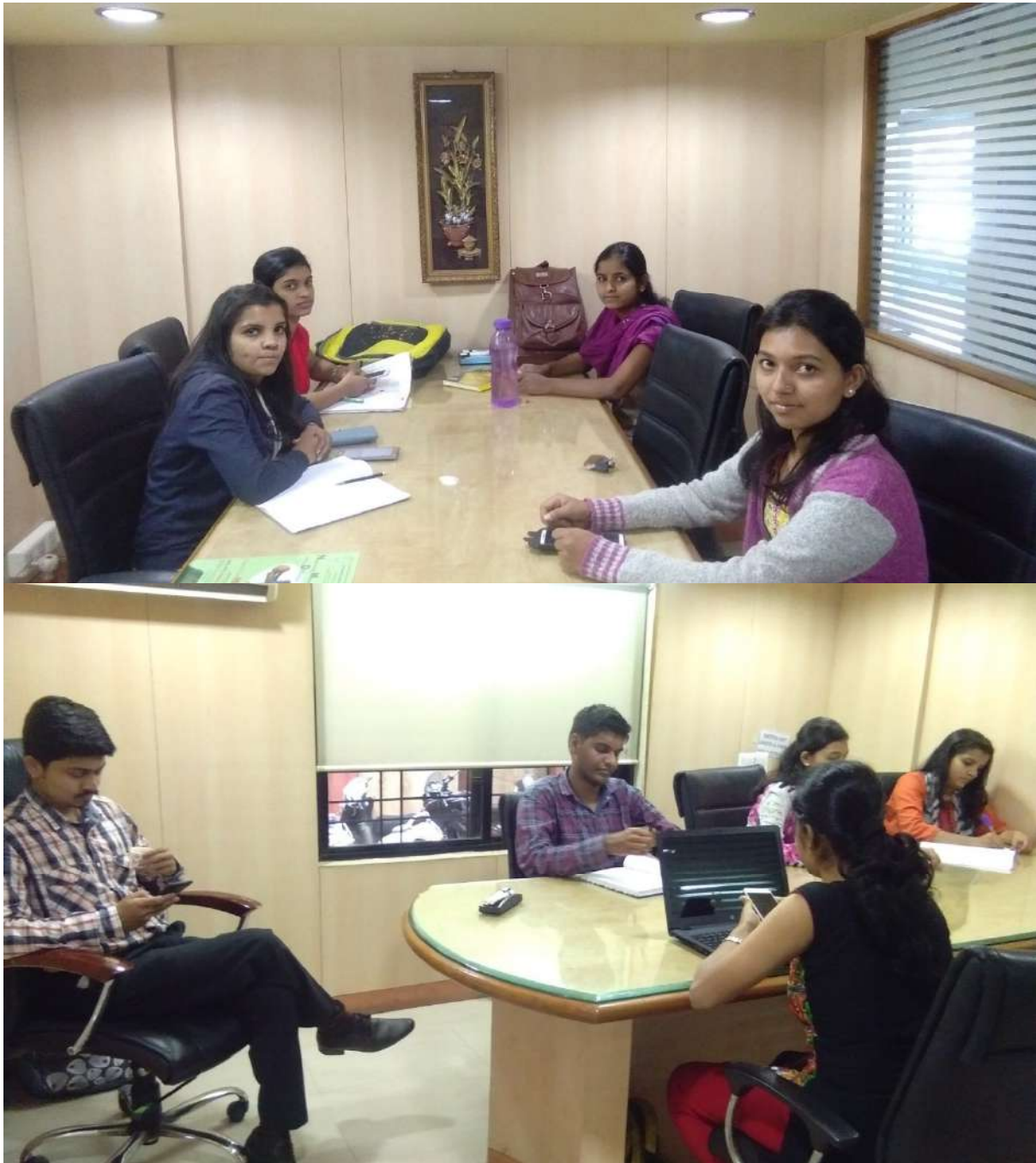






























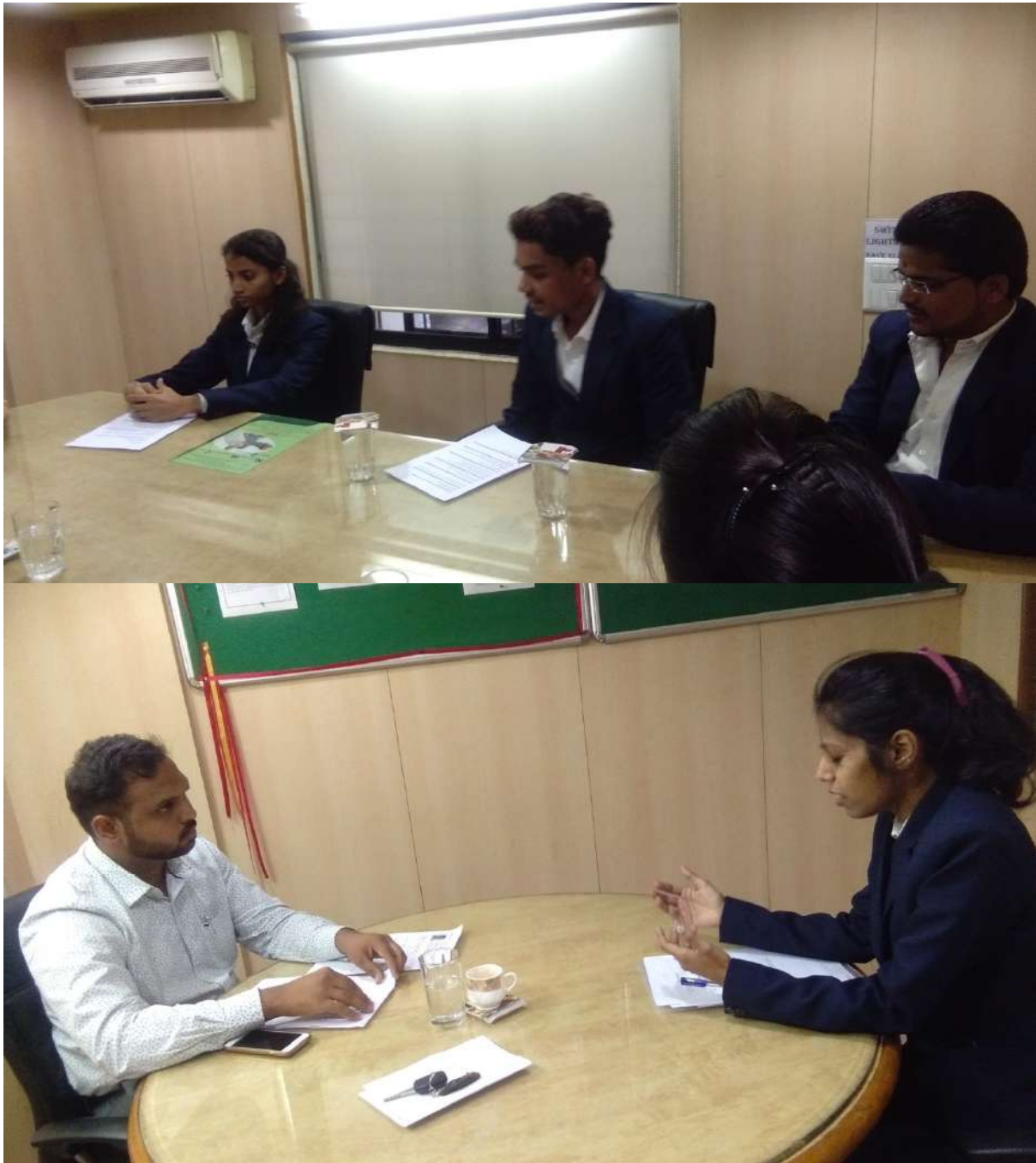
















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(Approved by AICTE Ministry of HRD Govt. of India, Recognized by DTE Govt. of Maharashtra &
Affiliated to Savitribai Phule Pune University)



Organising Half Day Seminar on

Finlytics

for MBA Students



**Event Coordinator
Prof. Mahesh Mahankal**

**Event Conveyer
Dr. Milind Marathe**

**Entry Fee:
Nil**

Date: Saturday, Oct. 06th, 2018.

Venue:

Yashaswi's IIMS, S.No.169/1/A, Opp Elpro International, Near Ramkrishna More Auditorium,
Chinchwad, Pune - 411 033

Contact No. :

**Prof. Mahesh Mahankal - 97677 78838 / Rahul Jadhav - 78939 71087(Student) /
Kunal Sonavane - 91581 07061 (Student)**



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Campus : S.No.169/1/A, Opp Elpro International, Near Ramkrishna More Auditorium, Chinchwad, Pune - 411 033
Ph.: (020) 6520 7151 • **Cell :** +91 7350014526 • **E-mail :** info@iims.ac.in • **Website :** www.iims.ac.in

Half Day Seminar on
Finlytics
on 6th Oct. 2018

Time	Experts
5.00 PM TO 6.00 PM	<p>Name: Mr. Neeraj Madhekar</p> <p>Designation: Group Executive Vice President & Regional Business Leader</p> <p>Company: Yes Bank</p>
6.00 PM TO 7.00 PM	<p>Name: Mr. Mohammed Mahuvawala</p> <p>Designation: Director Business Finance & Business Intelligence</p> <p>Company: Maersk Global Service Centres (India) Pvt. Ltd</p>
7.00 PM TO 8.00 PM	<p>Name: CA Ritvik Vatsyayan</p> <p>Designation: Proprietor</p> <p>Company: Vatsyayan & Company</p> <p>Name: Mr. Sudhir Bhagat</p> <p>Designation: Founder & Director</p> <p>Company: Mahant Finserv Pvt. Ltd.</p>



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**Event Coordinator
Prof. Mahesh Mahankal**

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Dr. Milind Marathe**

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YASHASWI EDUCATION SOCIETY
IIMS
WELCOME
MR. NEERAJ MADHEKAR
GROUP EXE. VICE-PRESIDENT
YES BANK
FOR
SEMINAR ON
"FINLYTICS"
DATE - 06TH OCTOBER 2018

YASHASWI EDUCATION SOCIETY
IIMS
WELCOME
MR. MOHAMMED MAHUVAWALA
DIRECTOR BUSINESS FINANCE
MAERSK GLOBAL SERVICE
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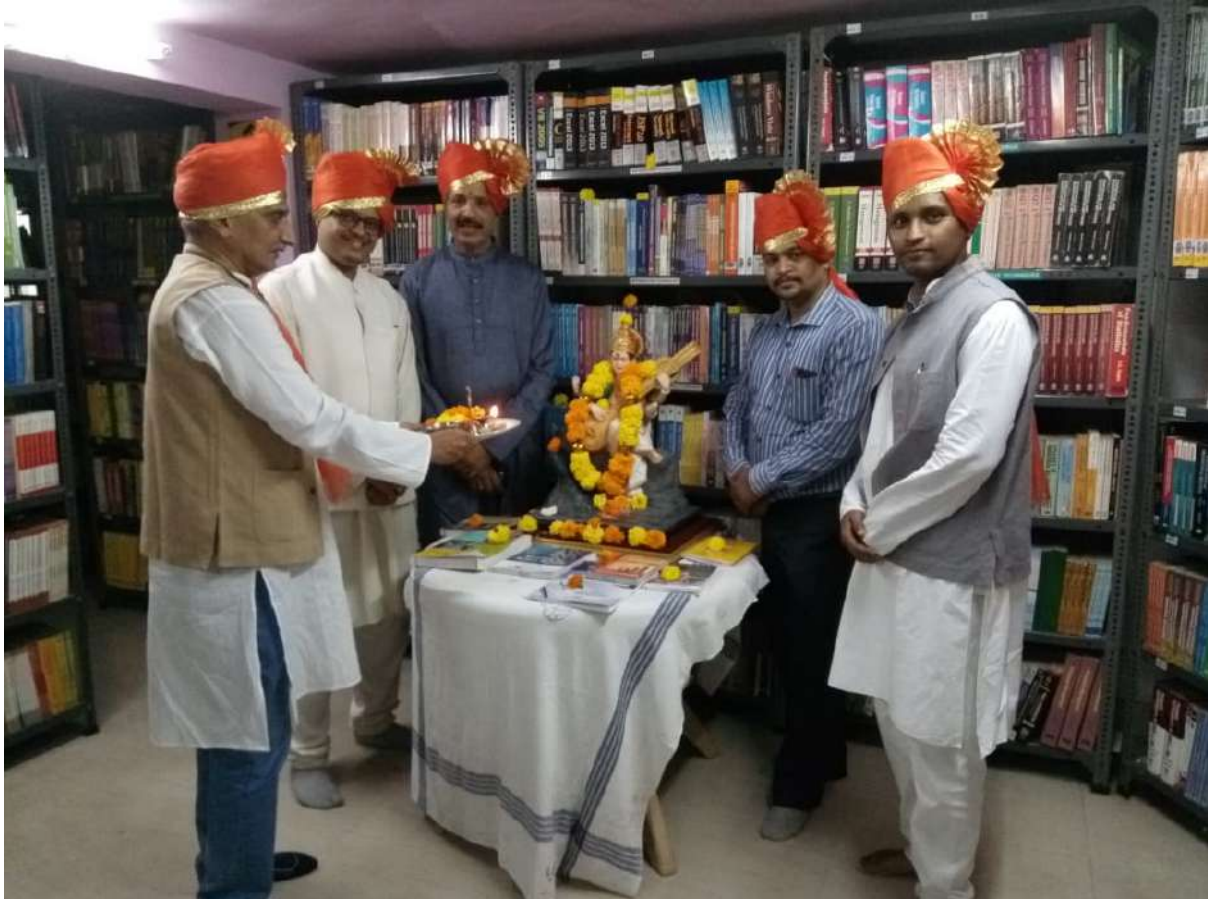






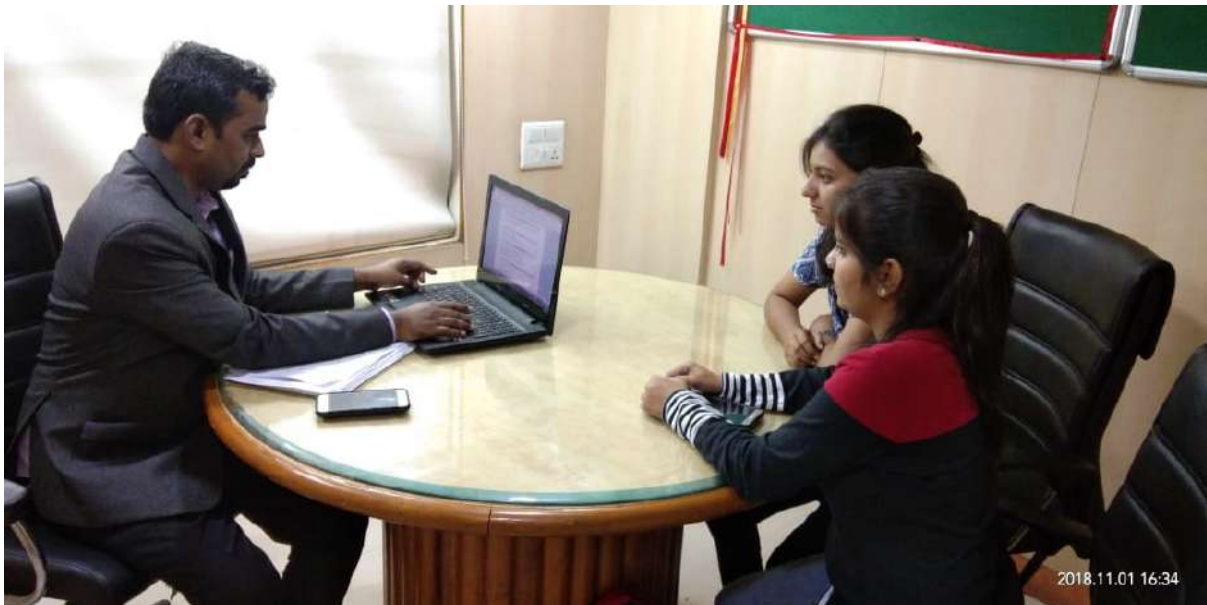






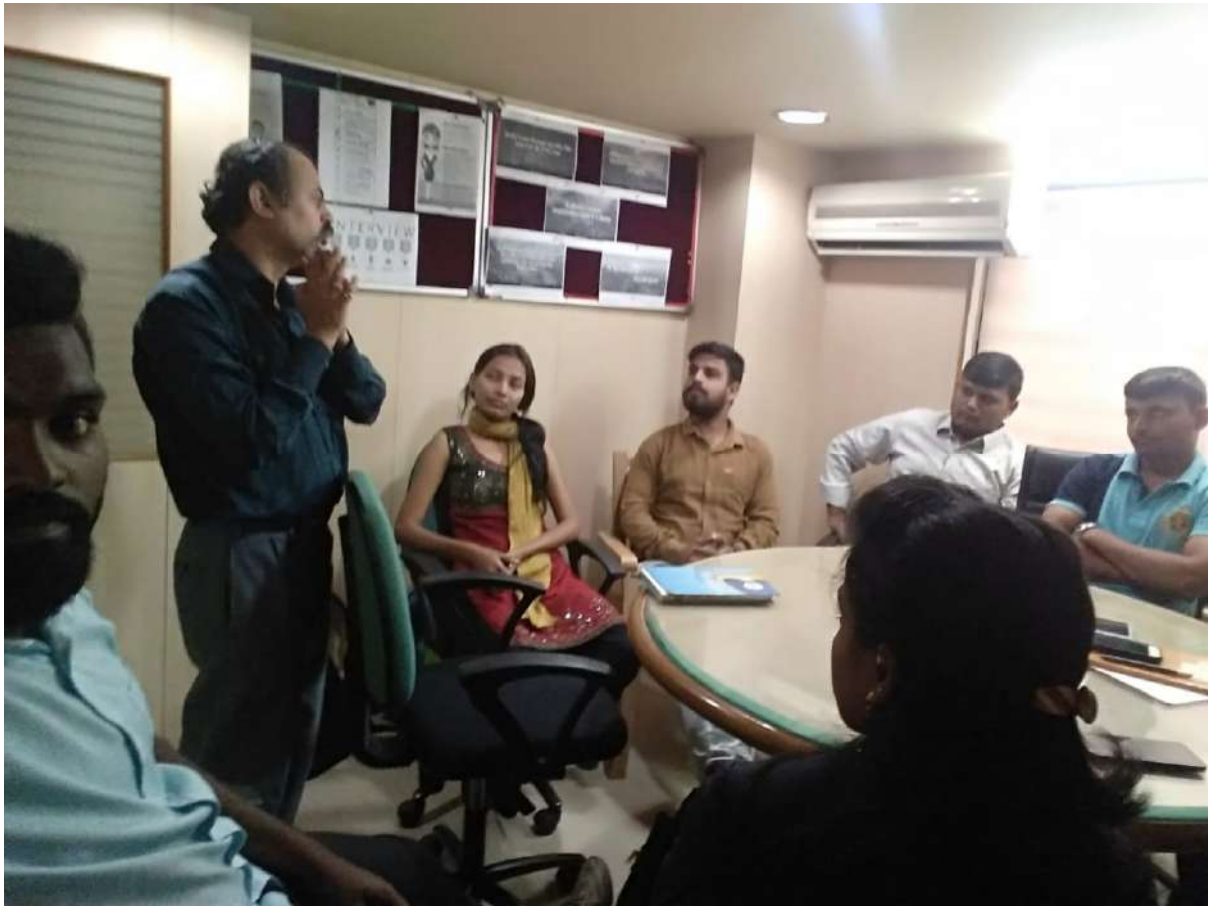




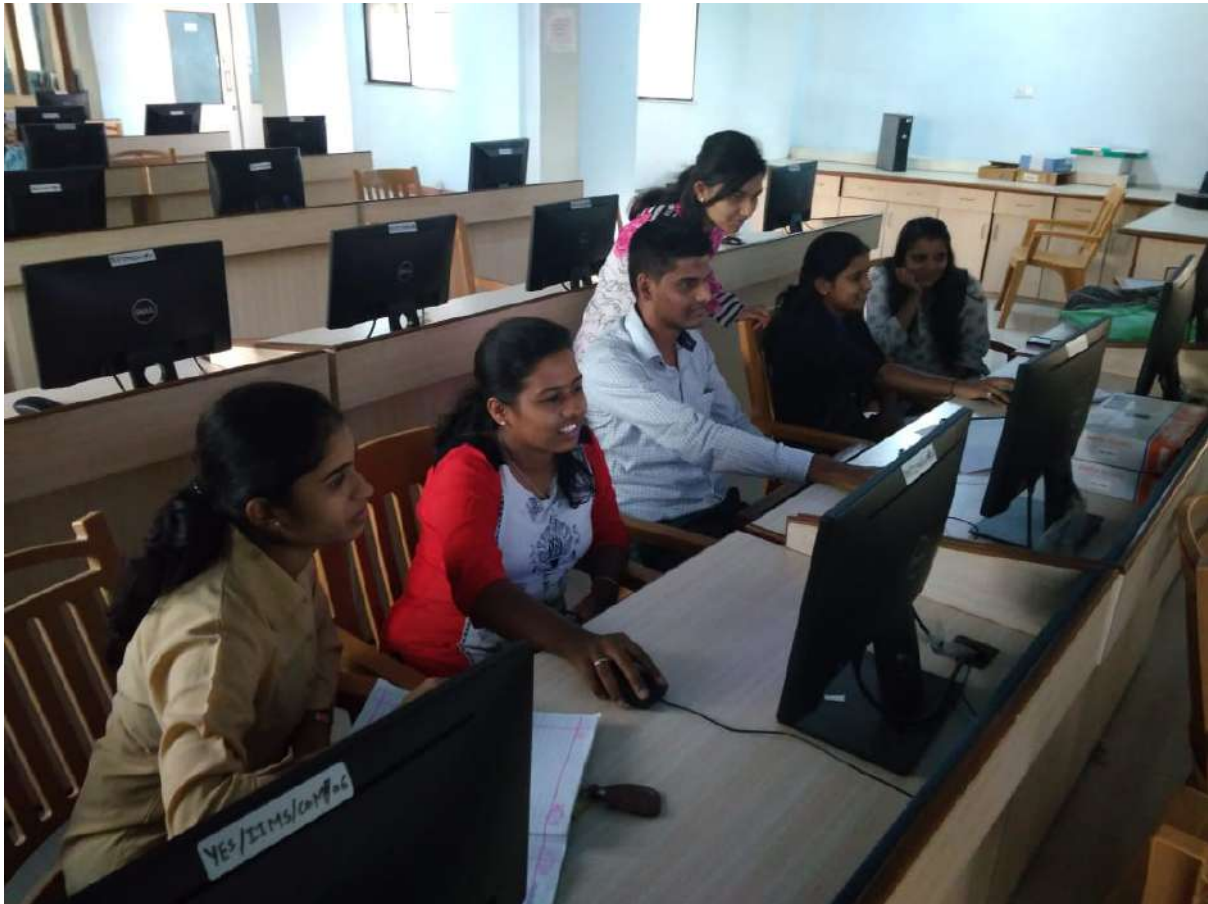




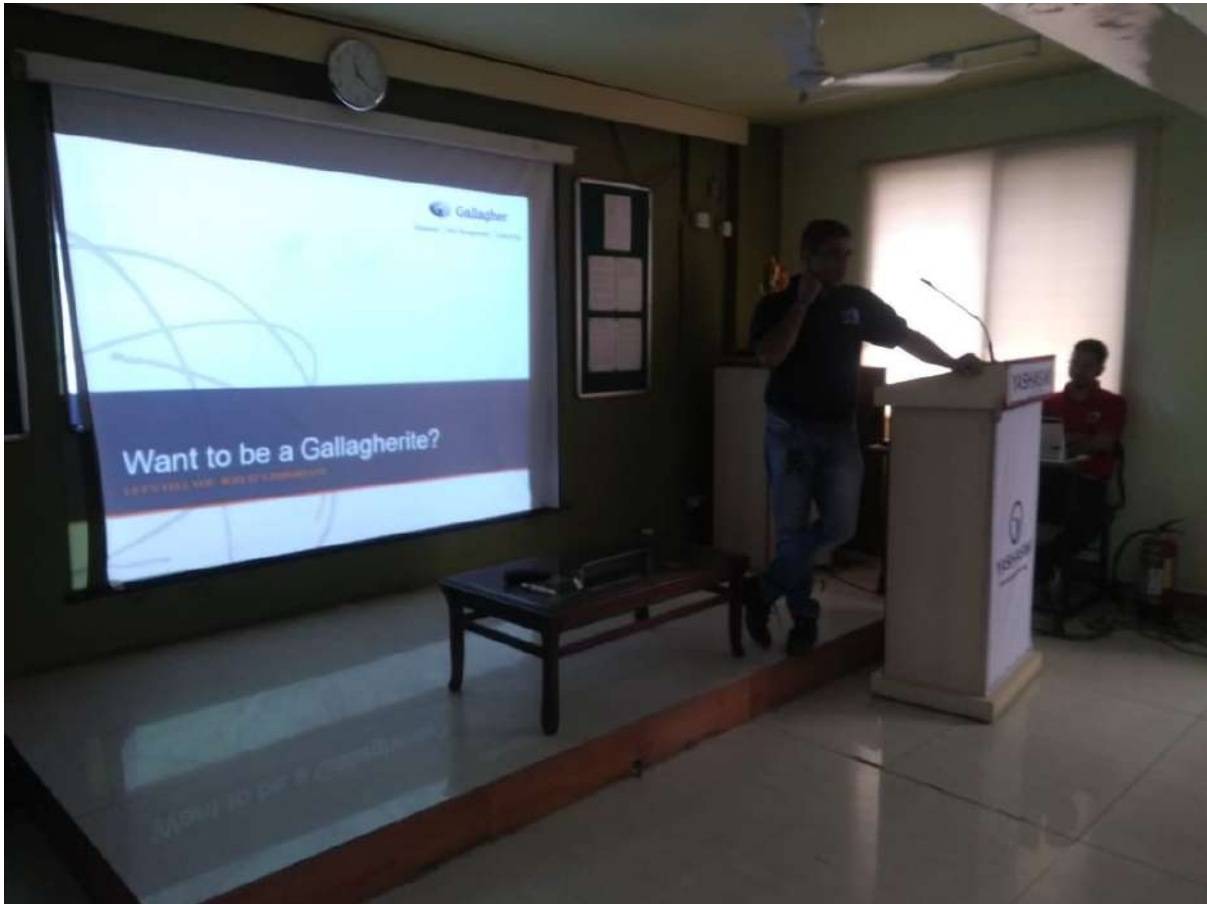












































Industry Visit Reports

Industry Visit : Precision Automation & Robotics India

Objective of the Activity:

The objective of this activity is to provide an insight regarding internal working of organization. These visits will provide students a practical perspective of the work place and also an opportunity to learn practically through interaction about working methods and employment practices

Date: Saturday, 13th October 2018

Time: 8.00 am to 5:00 pm

Organized By: IIMS Chinchwad

Venue: Precision Automation & Robotics India, Shirval

Topic: Industry Visit

Industry Visit Participants: MBA Students (First & Second Year)

Industry Visit details:

Student visited the Precision Automation & Robotics India

Visited various department of the organization and learned about the process and various quality parameters and products of the companies.

With the interaction with various department and key people of the organization, students learned about the organization processes and flow of work.



It was learning experience for the students.

Outcome of the Activity: MBA Students insight regarding internal working of organization. These visits will provide students a practical perspective of the work place and also an opportunity to learn practically through interaction about working methods and employment practices

Industry Visit: MALA'S FRUIT PRODUCTS P. LTD, Factory

Objective of the Activity:

The objective of this activity is to provide an insight regarding internal working of organization of Food Processing Industry. This visits will provide students a practical perspective of the work place and also an opportunity to learn practically through interaction about working methods and employment practices in Food Processing Industry.

Date: Wednesday, 6th March 2019

Time: 7.00 am to 8:00 pm

Organized By: IIMS Chinchwad

Venue: MALA'S FRUIT PRODUCTS P. LTD, Factory

Office No 25/1A, Bhose Village, Panchgani - 412805, Maharashtra, India

Topic: Industry Visit

Industry Visit Participants: MBA Students (First & Second Year)

Industry Visit details:

Student visited the Mala's Fruit Products P Ltd, Factory.



Established in 1958, Mala'S Fruit Products Pvt. Ltd. has made a name for itself in the list of top suppliers of Frozen & Processed Food, Frozen & Processed Food in India. The supplier company is located in Panchgani, Maharashtra and is one of the leading sellers of listed products. Mala'S Fruit Products Pvt. Ltd. is listed in Trade India's list of verified sellers offering supreme quality of Pineapple Jam, Banana Crush, Virgin Vanilla Mocktails etc. Buy Frozen & Processed Food in bulk from us for the best quality

products

and

service.



Visited various department of the organization and learned about the process and various quality parameters and products of the companies.

With the interaction with various department and key people of the organization, students learned about the organization processes and flow of work.

It was learning experience for the students.

Outcome of the Activity: MBA Students insight regarding internal working of organization in Food Processing Industry. These visits will provide students a practical perspective of the work place and also an opportunity to learn practically through interaction about working methods and employment practices in Food Processing Industry.

Industry Visit :Hindustan Coca Cola Beverages Pvt Ltd, Pirangut

Objective of the Activity:

The objective of this activity is to provide an insight regarding internal working of organization. These visits will provide students a practical perspective of the work place and also an opportunity to learn practically through interaction about working methods and employment practices

Date: Wednesday, 10th October 2018

Time: 9.00 am to 2:00 pm

Organized By: IIMS Chinchwad

Venue:Hindustan Coca Cola Beverages Pvt Ltd, Pirangut

Topic:Industry Visit

Industry Visit Participants: MBA Students (First & Second Year)

Industry Visit details:

Student visited the Hindustan Coca Cola Beverages Pvt Ltd, Pirangut.

Visited various department of the organization and learned about the process and various quality parameters and products of the companies.



With the interaction with various department and key people of the organization, students learned about the organization processes and flow of work.

It was learning experience for the students.



Outcome of the Activity: MBA Students insight regarding internal working of organization. These visits will provide students a practical perspective of the work place and also an opportunity to learn practically through interaction about working methods and employment practices